



Fungicides China News





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Exclusive stories every month

Are you ready to capture the great opportunities in China's fungicide market? With the development of Chinese agriculture and improvement of China growers' living standard, China's fungicide market prospect will be quite promising; the import value has exceeded USD117 million in 2009, increasing with CAGR of 14.03% in the past 9 years. China's fungicide industry is now starving for capital, advanced technology, and high-quality fungicides, as China is relatively weak in these aspects.

As a big agricultural country with the area needing pests prevention of over 4,670 billion m² each year, China's demand for fungicide keeps increasing with CAGR of 3.18% in the past 8 years, and the demand in 2009 is expected to exceed 79.9kt, attributed to the increasingly frequent occurrences of diseases and the expanding area stricken by diseases in recent years.

Though Chinese fungicide output is growing with CAGR of 16.74% from 2001 to 2009 (239.5kt), China's fungicide market is believed to be quite attractive in the coming future, especially the market for high quality fungicides and new fungicides, due to the following 3 reasons.

First, some diseases have developed stronger resistance to China's frequently used fungicides compared with the situation in the past, such as carbendazim, triadimefon, thiophanate-methyl, etc. Therefore, new products are what China thirsts for. Besides, China now is also longing for high-quality fungicides with Chinese government's increasing attention to environmental conservation and people's health.

Moreover, China is relatively weak in developing new fungicides and advanced technology, and fungicides made in China are mostly generic products; moreover, Chinese fungicide producers are lack of capital to invest in new fungicide development and technology research. Accordingly, new fungicides and quality fungicides needed in China have to be imported.

Besides, structural adjustment of Chinese pesticide industry will accelerate the development of fungicide industry in China, as now the fungicide output proportion in the whole pesticide industry is much lower than the world's level.

Foreign partners can, through their joint ventures with Chinese companies, serve not only the rapidly expanding China's market, but also to supply their customers in other countries. Meanwhile, China's fungicide market is greatly affected by governmental policy and legislation, changes in crop planting area and crops structure, areas stricken by diseases, natural disasters, end-users' consumption habit, and Chinese fungicide companies' strategy.

Fungicides China News brings you the latest information on competitiveness analysis of China's fungicide market, including new legislations, company strategy, investment opportunities, advanced technology and quality fungicides that China longs for, crops planting situation and diseases stricken area, facilitating your searching for commercial opportunities in China's huge market.

Fungicides China News satisfy

- **Fungicide manufacturers** intending to know the competitors' latest actions in China's fungicide market, and looking for Chinese partners.
- **Import/export companies** targeting China's fungicide markets or paying close attention to the supply of fungicides, raw materials and intermediates.
- **Equipment suppliers** targeting China with high quality machinery, or efficient production lines, or quality control systems.
- **Research institutes** hoping to transfer new fungicide patent technology or other new technology to China, or to know the latest fungicide or technology in China
- **Analysts and consultants** trying to gain insight into the Chinese fast-growing fungicide industry

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Main Contents

■ Supply and Demand

Cover the latest supply and demand dynamics for important fungicides, such as copper sulfate, mancozeb, carbendazim, tebuconazole and thiophanate-methyl, etc.

Analyze the important factors influencing supply and demand, including export and import, market situation of competing products, capacity expansion, production and consumption in China's fungicide industry. And figure out the develop trend in the near future.

■ Price updates

Cover the latest price information, including price of important technical, formulations, raw materials and intermediates, etc. and provide the updated price of crops with relatively large use of fungicides in China, such as citrous, bananas, vegetables, and so on.

Figure out the driven forces for the price fluctuations, including market demand and supply, crops planting situation, disease stricken area, environmental protection etc.; analyze the current market situation and the future price trend.

■ Disease

Follow up disease's occurrence situation in China and China current crop planting situation, including conventional crops and GM crops.

Exclusively analyze the impacts of the above factors on China's fungicide market; figure out which fungicide is the most popular for Chinese growers, its advantages and disadvantages, the latest and most prevalent pests controlling strategy in China.

■ Raw Material, Intermediates and Additives

Report the latest news on demand and supply of raw materials, intermediates and additives in China. CCM will focus on important raw materials, intermediates and additives in China's fungicide industry.

Analyze the influencing factors, including price, supply, demand, production process and production cost. CCM will further analyze how these factors affect China's fungicides and figure out the development trend in the coming future.

■ Policy and Legislation

Introduce the latest policies affecting domestic fungicide industry, focus on its impacts on fungicide output, price, import, export, as well as on the industrial structure.

Exclusively analyze how and why the policies will influence China's fungicide industry; and figure out how China's companies to deal with the policies.

■ Company Dynamics

Report latest news of Chinese companies, including launch of new production line, company expansion, merger and acquisition, and cooperation etc.

Find out stories behind the news, including companies' development strategies, impact of government policies and global market situation etc.; figure out how the company to exploit global fungicide market, where and when.

■ Registration

Summarise the registration situation of fungicides and their formulations in China, including registration requirements, registration number of companies, current registration situation and its future trend etc.

Analyze the competitiveness of China's fungicides in exploiting global market, from the aspects of control effect, drug residue, application range, market share and company strategy to exploit fungicide market.

Figure out their development trends in the future, with price, market share, supply and demand, etc. as the focus of analysis.





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CCM guarantees to beat the trade press with every story, or your money back.

■ Technology

Look into the fungicide technologies in China, including problems in China's existing technologies, innovations in existing technologies, development of new and efficient production processes, advanced technologies that China starves for, and comprehensive utilization of by-products to reduce cost, etc.

Describe advantages and disadvantages of the technologies from aspects of production cost, waste discharge, products quality, industrialization, availability of raw materials, additives and intermediates, etc.

Figure out the level of technologies that are most popular in China, China is starving for, or China newly develops, and the competitiveness of such technologies and the competitiveness of the product produced with such processes.

How do we achieve our goals?

The following methodology is employed by professional researchers in CCM.

■ Telephone interview

CCM will interview fungicide manufactures, fungicide associations, wholesalers, raw materials suppliers, end users and so on, to gain first-hand information about China's fungicide industry.

■ Face-to-face interview

CCM carries out face-to-face interviews with fungicide companies, experts, experienced salesman and end users, for in-depth analysis of events related to fungicide industry.

■ In-depth investigation

CCM can carry out in-depth investigations into Chinese fungicide companies, which have great influence on China's fungicide market or global market.

■ Database searching

CCM has established its own database for relative products, and latest data would be added to the database before verified. CCM can get authoritative data from fungicide Industry Association, China Customs, National Bureau of Statistics, etc.

■ Exhibition attendance

CCM will attend exhibitions to obtain the latest information on new development trend, company dynamics, and price etc. CCM will keep in touch with these exhibitors and work out database of these exhibitors for future work.

■ Professional data processing and forecasting

Team members in CCM are professionals in processing information concerning pesticide and crop protection, etc.

Professional software for data processing and forecasting, including SPSS/SAS, Vensim, Eviews, are applied to facilitate our work. Specialized backgrounds will ensure our work well done.

■ Other methods helpful to our work

Any working method feasible and helpful to our work is adopted. For instance, internet searching is an important way for information retrieval. Registering to be members of authoritative websites, some useful information could be obtained.

CCM International Limited is an independent consulting company focused on China's market. CCM's expertise lies in market researches, news, conferences and databases, in such industries as fungicide, herbicide, insecticide, crop protection, fine chemicals, etc. CCM has established a good reputation as one of the key knowledge providers in these industry sectors.





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Why to subscribe?

- To keep track of your competitor's actions in China
- To find out where the Chinese fungicide market will go next and how your business can be involved in
- To identify new business opportunities in China – where should you invest and when?
- To ensure your procurement – which company can provide high-quality and low-price products
- To gain the latest information on export and import of Chinese fungicide
- To analyze the impacts of guidelines and legislations on fungicide industry in China

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CCM International Limited

Address: 17th Floor, Huihua Commercial & Trade Building, No.80 Xianlie Zhong Road Guangzhou, 510070, P.R.China

Tel: +86-20-37616606

Fax: +86-20-37616968

E-mail: econtact@cnchemicals.com

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